# **KOF**

# KOF Business Tendency Survey in Manufacturing Industry - Micro Data and Applications

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#### **Outline**

1 The data

2 Present research

# KOF Business Tendency Survey in Manufacturing Industry

available since 1985Q1

quarterly survey

observations: 113.531

#### Present research

- Shock adjustment
- Surprise index
- Firm's price setting
- Capacity constraints and prices: Phillips curve
- NAICU and the Phillips curve

### **Shock adjustment**

# **Contingency tables**

		realisation		
		-	=	+
judgment	-	mm	me	mp
	=	em	ee	ер
	+	pm	ре	pp

· different states of firms

• pm: negative shock

• ee: equilibrium

• mp: positive shock

# **Shock adjustment**

#### Idea

- identification of a state of the economy
- measurement of time and speed for adjustment to shocks by the economy
- approximation by a discrete Markov-chain of order one

### **Shock adjustment**

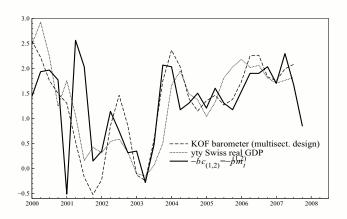
#### Results

- reaction to shocks is consistently asymmetric
- adjustment to a positive shock is faster than adjustment to a negative shock
- adjustment of firms to both shocks is faster nowadays than in the sample from '89 to '98

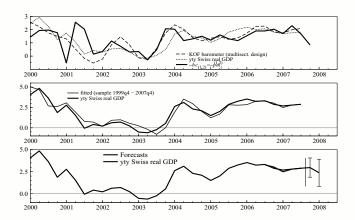
#### Idea

- the negative shock has a longer lasting effect on the economy
- our business cycle measure bc<sub>t</sub> is therefore simply given by bc<sub>t</sub> = pm<sub>t</sub>
- *pm<sub>t</sub>* represents the quarterly share of firms being in the negative shock state

# **Graphical analysis**



### **Forecasting Performance**



#### **Results**

- business cycle indicator is not subject to revisions
- publication lead of at least one quarter
- can be used for up to two quarters ahead forecasting real GDP growth
- · easy to compute

### Firm's price setting

#### Idea

Check for determinants of price adjustment:

- 1 time or state dependent features of price setting?
- 2 do macroeconomic developments additionally matter?
- 3 do the results differ when considering price plans?

### Firm's price setting

#### **Findings**

- both time and state dependent features in the data
- macroeconomic variables only have marginal additional information
- even more support for state dependent pricing when predetermined price changes are excluded from analysis

#### Idea

- analysis of the interplay of capacity utilisation, capacity contraints, demand constraints and price setting
- we use a model (Álvarez Lois (2004)) that shows that a convex Phillips curve can exist if firms are faced with capacity constraints
- we employ this theoretical general equilibrium model to derive a testable price setting equation for our empirical model

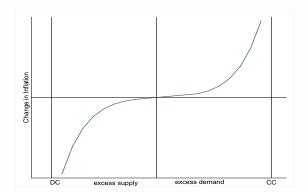
### **Findings**

- firms with high capacity utilisation are more pressed to increase and less likely to decrease prices
- we therewith confirm the bottleneck assumption of the theoretical model: capacity constraints lead to higher probability of raising prices
- price reductions are very responsive to reductions in capacity utilisation rates and demand constraints

### Macro level insights

- inflation accelerates faster during periods of large excess demand
- however, it declines at faster rate during periods of large excess supply
- hence, the Phillips curve is rather convex-concave than purely convex

#### **Convex-concave Phillips curve**

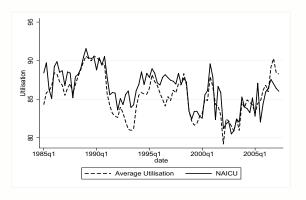


#### Idea

- we link the utilisation rate to the currently and expected price adjustments at the firm level
- hence, we get the firm-specific NAICU (non-accelerating inflation capacity utilisation rate)

### Advantages over previous estimates

- availability in real time and not subject to revisions
- derived from micro data and takes into account the theoretical idea of the NAICU
- very simple method, no end-point adjustments or priors on smoothness of trend or cycle
- it considers heterogeneity at firm level
- it allows for time variation



### Capacity utilisation gap and performance

- New Keynesian Phillips Curve estimates with a constructed capacity utilisation gap
- remarkably well performance
- it beats unit labor cost and output gap measures for Switzerland by far

#### **Outlook**

- easier access to database to be able to update surprise index and NAICU
- test inflation pressure forecast performance of our NAICU
- further research on interplay between capacity and price adjustment (choice model)
- set up a complete new keynesian model with micro data based variables of inflation expectations (NAICU), output gap and capacity utilisation gap
- Analysis of the effects of demand and supply shocks when the shock is exogneously defined on basis of survey data
- find evidence for phases of classical and keynesian unemployment over time on basis of survey data (labor vs. quantity constraint)